

Message Text

UNCLASSIFIED

PAGE 01 STATE 239738

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INFO OCT-01 NEA-10 ISO-00 EB-07 /018 R

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R 081628Z OCT 75

FM SECSTATE WASHDC

TO AMEMBASSY JIDDA

INFO AMCONSUL DHAHRAN

UNCLAS STATE 239738

E.O. 11652: N/A

TAGS: BEXP, SA

SUBJECT: U.S. SHIPPING INTEREST, TRADE OPPORTUNITY

INFO: U.S. ARMY CORPS OF ENGINEERS, RIYADH

1. COL. WILLIAM B. TAYLOR (RET) REPRESENTING THE LYKES YOUNGSTOWN CORPORATION, 300 POYDRAS STREET, NEW ORLEANS, LOUISIANA, LARGEST U.S. FLAG CARRIER (LYKES LINES) VISITED CAGNE. TAYLOR STATES THAT HIS COMPANY IN CONJUNCTION WITH A SAUDI PARTNER, IS INTERESTED IN BEING DESIGNATED THE PRIME POINT OF CONTACT FOR THE MOVEMENT OF CARGO PROCURED BY THE U.S. ARMY CORPS OF ENGINEERS ON BEHALF OF THE SAUDI GOVERNMENT TO THE POINT OF END USE IN SAUDI ARABIA.

2. LYKES HAS REQUESTED INFORMATION AS TO THE SCOPE OF THE PROJECT, BIDDING CRITERIA, FORMAT OF SUBMISSION, TO WHOM TO BE SUBMITTED, AND WITH WHOM CAN LYKES DISCUSS ALL DETAILS OF THE REQUIREMENT AND WHEN.

3. ASSUME EMBASSY WILL DISCUSS SUBJECT WITH U.S. ARMY CORPS OF ENGINEERS. INFORMATION TRANSMITTED TO EMBASSY FOR USE AS UNCLASSIFIED

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DEEMED ADVISABLE. COL. TAYLOR STATED THAT HIS COMPANY IS

WELL KNOWN TO BOTH AMERICAN AND SAUDI COMPANIES. KISSINGER

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Message Attributes

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